

<p><b>Proposal of candidates for the position of members of Board of Directors of ArcelorMittal Tubular Products Roman S.A.</b></p> <p>Having in view:</p> <ul style="list-style-type: none"> <li>the agenda of the Company's Ordinary General Meeting of Shareholders to be held on 31.12.2025, which includes appointment of three Members of Company's Board of Directors;</li> <li>the provisions of Articles 137<sup>1</sup>(2) of Companies' Law No. 31/1990, according to which the candidates for the position of Board members are nominated by the current members of the Board of Directors or by the shareholders;</li> </ul> <p>we, the members of the Board of Directors with valid mandates, <b>hereby propose:</b></p> <p>(i) <b>Mr. Afif Najjar</b>, USA citizen, domiciled in Colorado Springs, USA, graduate of Rice University-Jones Graduate School of Business (MBA) and of Missouri University of Science and Technology (Bachelor degree), for the position of Member of the Company's Board of Directors;</p> <p>(ii) <b>Mr. Dmytrenko Yevhen</b>, Ukrainian citizen, domiciled in Samar, Ukraine, graduate of <b>Metallurgical Academy of Ukraine</b>, for the position of Member of the Company's Board of Directors;</p> <p>(iii) <b>Mr. Oleksandr Perov</b>, Ukrainian citizen, domiciled in Babyntsy, Kyiv region, Ukraine, graduate of International University of Linguistics</p>	<p><b>Propunere candidati pentru pozitia de membri ai Consiliului de Administratie al ArcelorMittal Tubular Products Roman S.A.</b></p> <p>Avand in vedere:</p> <ul style="list-style-type: none"> <li>ordinea de zi a Adunarii Generale Ordinare a Actionarilor Societatii care va avea loc in data de 31.12.2025, care include alegerea a trei membri ai Consiliului de Administratie al Societatii;</li> <li>prevederile art. 137<sup>1</sup>(2) din Legea societatilor nr. 31/1990, conform carora candidatii pentru pozitia de membri ai consiliului de administratie sunt nominalizati de catre membrii actuali ai Consiliului de Administratie sau de catre actionari;</li> </ul> <p>Noi, membrii Consiliului de Administratie cu mandate in vigoare, <b>propunem pe:</b></p> <p>(i) <b>DL. Afif Najjar</b>, cetatean american, cu domiciliul in Colorado Springs, SUA, absolvent al Universitatii Rice -Jones Graduate School of Business (studii postuniversitare) si al Universitatii de Stiinte si Tehnologie Missouri (studii universitare), pentru functia de Membru al Consiliului de Administratie al Societatii;</p> <p>(ii) <b>DL. Dmytrenko Yevhen</b>, cetatean ucrainean, cu domiciliul in Samar, Ucraina, absolvent al Academiei Metalurgice din Ucraina, pentru functia de Membru al Consiliului de Administratie al Societatii;</p> <p>(iii) <b>DL. Oleksandr Perov</b>, cetatean ucrainean, cu domiciliul in Babyntsy, regiunea Kiev, Ucraina, absolvent al Facultatii de Lingvistica si Drept (Kiev,</p>
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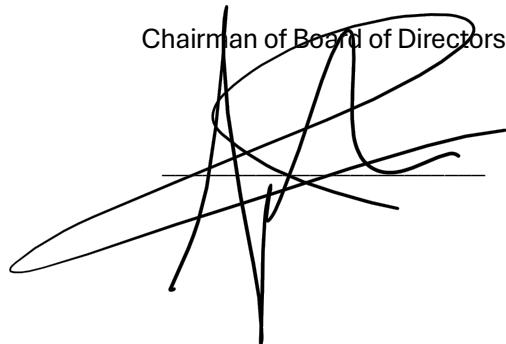
<p>and Law (Kiev, Ukraine) and of Kyiv National University of Economics (MBA), for the position of Member and Chairman of the Company's Board of Directors;</p>	<p>Ucraina- studii universitare) si al Universitatii Nationale de Economie din Kiev (studii postuniversitare, pentru functia de Membru si Presedinte al Consiliului de Administratie al Societatii.</p>
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Date/Data: 23.12.2025

On behalf of Company's Board of Directors,

Orlando Ortego Soler,

Chairman of Board of Directors



# **Yevgeniy Dmitrenko**

51200, Novomoskovsk, Dnepropetrovsk reg. Ukraine

[Yevgeniy.Dmitrenko@inerpipe.biz](mailto:Yevgeniy.Dmitrenko@inerpipe.biz)

(+380) 676351110 (Ukraine phone)

## **PERSONAL SUMMARY**

- To ensure that employees work in a safe environment and to continuously reduce safety and health risks
- To ensure that pipes are compliant with high quality standard
- To manage and protect company's brand that will be applied on pipes and certificates
- To deliver the planned production volume.

**MAIN ACTIVITIES** : Manage all activities linked to the day to day business of a company: production, maintenance, quality, human resources, accountancy, planning, ... Ensure the good relationship, data exchanges and quality loop with plant (the pipes producer) Definition of operating figures, monitoring and working with data of diverse fields Report the safety, quality, production, With quality, HR, H&S managers investigation and evaluation of weaknesses and risks in process and product characteristics by procedures and work flows as well as implementation of corrective measures.

- Completed engineering degree or comparable education
- Long-standing experience in the field of industry (production, maintenance, quality, ...)
- Profound communication and moderation skills
- Sound assertiveness and goal and result-oriented action
- knowledge in English

## **PROFESSIONAL EXPERIENCE**

Interpipe, Dnipropetrovsk districcion, Ukraine

2021 - 2025	<b>Director of production complex “Interpipe NikoTub Nikopol”</b>
2017 - 2021	<b>Production director Vallourec NikoTub, CEO “Vallourec NikoTub”</b>
2015 - 2017	<b>CEO “Interpipe NikoTub”</b>
2014 -2015	<b>Deputy CEO “Interpipe NTRP”, Deputy CEO “Interpipe NikoTub”</b>
2013-2014	<b>Deputy COO “Interpipe Ukraine”</b>
2007-2013	<b>Chief engineer “Interpipe NMPP”</b>
2006-2007	<b>Production and logistic director “Interpipe NMPP”</b>
2001-2006	<b>Head of Workshops, Head of production department, Head of logistic department “Interpipe NMPP”</b>

## **QUALIFICATIONS**

1995-2001 Higher Education in the Metallurgical Academy of Ukraine, Dnipro

- Participation in corporate projects: "The headcount optimization", "Integrated wage system on industrial assets").
- Training in the International Business Institute (IBI) in Kiev at seminars: "Management of product range", "Investment design and capital budget", "Organization and planning of production", "Organization of procurement. Inventory Management", "Project management in the enterprise" and others.

## **LANGUAGES**

ENGLISH (spoken and written English).

RUSSIAN (Mother tongue).

## **SPECIAL SKILLS**

Proficient user of MS Windows, MS Word, MS Excel, MS PowerPoint, MS Office Project, MS Visio.

## **PERSONAL DATA**

52 years old.

Married, 4 children.

Available to move abroad.

# AFIF NAJJAR

Houston, TX

Afif.n.najjar@gmail.com

832.665.5028

[linkedin.com/in/afif-najjar](https://www.linkedin.com/in/afif-najjar)

## BUSINESS & COMMERCIAL EXECUTIVE

*Align multidisciplinary teams to an entrepreneurial, customer experience, value creation mindset.  
Expand and grow EBITDA through differentiation and customer acquisition.*

Business executive with a proven record of expanding and growing EBDITA through customer focus, value creation, differentiation, and customer acquisition. Visionary leader with entrepreneurial mindset that aligns large global organizations towards unified business objectives and growth. Adaptive management style to structure and develop organizational culture and people. Influential communicator and listener, engaging and empowering teams to achieve the highest level of performance. Disciplined, data and process-driven approach with proven record of accomplishment in profit and loss leadership. Collaborative leader with reputation of integrity, trust, and ethics. Adaptable; comfortable with change and leading teams through ambiguity.

**P & L Management | Revenue Expansion and Growth | Operational Execution | Vision and Strategy Development | Business Cycle Management | Workforce Planning | Contract Negotiation | Process Improvement | Project Management**

## PROFESSIONAL EXPERIENCE

### INTERPIPE

**2025**

*Interpipe is a global producer of steel pipes and railway products, supplying customers in more than 60 countries. Interpipe combines industrial excellence, innovation, and sustainability to deliver world-class tubular solutions to the oil & gas, mechanical, and construction sectors.*

#### Chief Commercial Officer (CCO) – Houston, TX

**2025 - Current**

*As CCO, I have a focus and responsibility to define and execute Interpipe's global commercial strategy for the Pipes Business, driving growth, profitability, innovation and market leadership across all geo zones. Working closely with the CEO and the executive team to shape the company's strategic direction, strengthen customer relationships, and position Interpipe as a trusted global partner in the steel pipe industry.*

### ATLAS TUBULAR and PRECISION CONNECTIONS

**2025**

*Atlas Tubular is a leading supplier of Oil Country Tubular Goods (OCTG), supporting the USA O&G market in new API prime pipe, surplus casing and tubing, and used tubular products. Operating a 32-acre facility in Robstown, TX, with additional storage in Houston and the Permian Basin, the company offers comprehensive reclamation services, including pipe straightening, cleaning, inspection, and testing.*

*Precision specializes in the design and manufacture of API couplings, as well as semi-premium and premium connections for the OCTG industry. Precision boasts a full proprietary product suite of OCTG connections for the semi-premium, premium T&C, Premium semi-flush, premium flush, and work string tubing applications that have been installed in all basins within the USA.*

#### President – Houston, TX

**2025 - Current**

- Define a business strategy to create value and differentiation for our USA customer base that meets the current and prospective USA O&G geopolitical landscape.
- Expanding the current OCTG connection product offer to work string tubing applications, creating a new

### TENARIS ([www.tenaris.com](http://www.tenaris.com))

**2009 – 2024**

*The world's leading manufacturer of pipes and related services, mainly for the world's energy industry. Employing over 25k worldwide, its manufacturing system integrates steelmaking, pipe rolling and forming, heat treatment, threading and finishing across 16 countries.*

#### VP of Supply Chain, Global Services – Houston, TX

**2023 – 2024**

Led a global organization of over 1200 individuals to a new direction of being a service provider (including 16 regional service centers, accessory shops, logistics hubs and vehicles, and all field personnel). Aligned global supply chain and commercial organizations with a strategic focus of developing, implementation, and expansion of services to create added value for our customer base, integrating and differentiating the company. Managed all software and systems needed for execution and monitoring.

- Reduced HSE and Quality incident rates as well as S4 events through training, knowledge sharing, and engineered solutions.
- Constructed a 3-year global vision and plan for expansion of service offerings for onshore and offshore markets, creating a new brand "Rig Direct 3.0", and kick started multiple digital platforms for expansion or improvement.
- Grew revenue from \$50M to over \$150M (with a clear path to +\$300M), creating new services, while cloning existing offerings across geo-zones. Focused on creating value streams, generating +35% GM performance, and increasing low GM sectors to the 35% min target.

- Secured long-term contracts for services across 10 countries with lines of site for 4 additional. Full deployment in USA (45+ contracts) and Argentina (12+).
- Spearheaded development of the first remote monitoring center of any tubular manufacturer, supporting quality of service and product installation on a global level and a new revenue scheme.
- Oversaw global pipe identification platform and industrialization deployment to have URCs as well as RFID tags installed, allowing for best-in-class inventory management and quality of data transfer to customers.
- Digitalized and streamlined the rig return process of goods through digital material transfer processing, integrating with current service offering and pipe identification application. Reducing number of trucks needing to process service by approx. 40%, reducing total cost of ownership to customer, and improving internal processing operations.

**Senior Commercial Director – USA, Houston, TX**

2022 – 2023

Managed newly formed Regional Business unit, merging North, South, and Permian Business Units (+2B P&L, 30+ personnel and 200+ dotted lines). Focused on developing cross-regional commercial strategy, product synergies, and unified customer acquisition process. Developed and mentored 3 new commercial directors to manage respective areas.

- Achieved long-term agreements (1-3 years) with all customers.
- Deployed an onshore regional service package to integrate and differentiate Tenaris, adding multiple new revenue schemes.
- Standardized inventory offer across regions from 157 to 52 main SKUs (does not account for accessory SKUs).

**Senior Commercial Director – Permian, Houston, TX**

2018 – 2022

Managed business definition, commercial strategy, and operational execution with highest activity globally (P&L >\$1B). Provided business development and contract execution of 25+ accounts. Oversaw customer relationships with senior management and business execution teams to ensure highest levels of company reputation. Forecasted business needs, working with supply chain, manufacturing, and executional teams to surpass customer service expectations, while improving cost structure and minimizing inventory risk. Collaborated with operations team for product installation, as well as HSE and quality incident investigations.

- Evolved sales model to win value-based long-term contracts, replacing previous spot sales model through distribution channels.
- Increased market share growth from 13% to 32%. Key awards such as FANG, Tap Rocks, Hibernia, and Mewbourne, implementing a strategy focused on diligent business management, exceeding budget volumes targets, GM, and CP YOY.
- Expanded customer base and service scope, maintaining top 3 global commercial profit for 10 consecutive quarters.
- Achieved reduction of working capital, maintaining top 3 globally in forecast accuracy year over year.
- Reorganized invoicing process and spearheaded new invoicing BI tools for global use, decreasing Days Sales Outstanding below budget targets from 75 days to 19 days and aligning Days Invoice Received with monthly linear trends.
- Led working capital improvement project to reduce number of SKUs across USA business units. Including participating in phase 1 and leading phase 2 standardization project to reduce number of USA SKUs (520 down to 172, then to 90) to support 90% of customer specification requirements.
- Reinvented rig return process, improving operations execution, customer communication, and credit note turnaround time through Flat Fee Rig Returns.
- Improved revenue scheme, adding buck-on services, accessories management, Run Ready, and last mile logistics to complement product offer.
- Drove continuous improvement and new initiative focus, working on Rig Direct Portal, Operator KPI Portal, Run Ready development and deployment, Electronic Proof of Delivery, and Business-to-Business integration teams.

**Senior Commercial Director – Gulf Coast (South), Houston, TX**

2016 – 2018

Led expansion of Eagle Ford Business unit to include Shallow Water (SW) region, targeting premium markets through best-in-class products and services. Restructured commercial and technical teams covering Eagle Ford, Louisiana, and Mississippi territories to expand customer base, products, and services to grow market share while maintaining commercial profit.

- Led business execution, resulting in \$350M revenue and market share growth from 15% to 24% (1 to 9% in SW).
- Redefined business strategy, focusing on small-to-mid cap operators, increasing customer count by 9 and attaining 5 LTAs.
- Participated in new product line development team, defining operational inputs and deployment plan for Wedge 400 series.

**Technical Sales Manager**, Houston, TX

2014 – 2016

Provided direction for multi-region (Eagle Ford, Permian, Barnett, Tuscaloosa Marine Shale, and Haynesville) engineering team, supporting field operations, new business development, account maintenance, material selection, technical queries, quality control plans, and claim management. Leveraged product technology, operational knowledge, and design capabilities to differentiate business proposal. Provided leadership to USA R&D product development definition and prioritization.

- Served as Technical Global Key Account Manager for Chevron, Hess, Kosmos Energy, and Hunt Oil, supporting all onshore and offshore operations and development.

**Technical Sales Engineer**, Houston, TX

2010 – 2013

Engaged in technical advisement and management of 30+ accounts (onshore, offshore, 120+ rigs, and 140K+ tons / yr of OCTG). Consulted and designed interactions with drilling, completion, and production engineers.

**Industrial Engineer Analyst**, Houston, TX

2009

Supported manufacturing process of McCarty industrial facility to optimize processes, improve cycle time, and quality control.

**EDUCATION****Master of Business Administration, MBA**, Rice University – Jones Graduate School of Business, 2019**Bachelor of Science (BS)**, Industrial Engineering – Engineering Management (Four-year collegiate athlete in soccer)  
Missouri University of Science and Technology (Formerly University of Missouri – Rolla), 2009**PROFESSIONAL / COMMUNITY AFFILIATIONS**

Midland Chamber of Commerce | AADE | IADC | Habitat for Humanity | Jamie's Hope MD Anderson Charity Event | Kid's Meals

<i><b>Curriculum Vitae</b></i>	
Mr.Oleksandr Perov Nationality: Ukrainian +380977865087 alexandr.perov@nm.interpipe.biz <a href="https://www.linkedin.com/in/oleksandr-perov-0b22214?trk=nav_responsive_tab_profile">https://www.linkedin.com/in/oleksandr-perov-0b22214?trk=nav_responsive_tab_profile</a>	
Date of birth: October 8, 1978	
Marital status: married, 2 kids	
<b><u>Education:</u></b>	
1995-2001	<i>International University of Linguistics and Law (Kiev, Ukraine)</i> Department: International Law
2004-2006	<i>Kyiv National University of Economics (Kiev, Ukraine)</i> Master of Business Administration
<b><u>Additional education:</u></b>	
2023	<i>International Compliance Association</i> Certified Business Compliance Professional course
2020-2021	<i>INTERPIPE</i> External and internal personal development and training programs for managerial reserve
2019	<i>GDPR certification program/trainings</i>
2007	<i>Innovative city development investments, ltd.</i> Corporate training in project management
2004	<i>UkrSibbank Joint Stock Commercial Investment Bank</i> Corporate training in team formation
<b><u>Work experience:</u></b>	
February 2022 to now	<b><i>INTERPIPE UKRAINE (Ukraine, Dnipro-Kyiv)</i></b> Steel Billets, railway products, steel and carbon pipes production and sales (6500-10000 persons)  <b><i>Chief Compliance Officer of Interpipe</i></b> <ul style="list-style-type: none"> <li>• Corporate policies/programs on ethics, anticorruption, Human rights, responsible purchases, data protection, sanctions compliance drafting, presentation and approvals with further control of implementation;</li> <li>• Participation in internal audits/inspections for compliance part;</li> <li>• Participation in drafting of the Annual reports of the Group under Gri (and since 2024 – ESRS standards);</li> <li>• Internal advisory to the Board and Management on compliance issues;</li> <li>• Clients, suppliers and partners compliance control;</li> <li>• Sanctions compliance checks and control</li> </ul>
January 2017 to now	<b><i>INTERPIPE UKRAINE (Ukraine, Dnipro-Kyiv)</i></b> Steel Billets, railway products, steel and carbon pipes production and sales (6500-10000 persons)  <b><i>Legal Department, Deputy director for Group's international operations (17 companies in 9 jurisdictions)</i></b>

	<ul style="list-style-type: none"> <li>• Legal advisory and support;</li> <li>• Registration, de-registration, liquidation of companies;</li> <li>• Agreements drafting/analysis/approvals;</li> <li>• Corporate advisory and control;</li> <li>• Corporate documents drafting/analysis;</li> <li>• Sales, Logistics, Purchases legal support;</li> <li>• GDPR (since 2019) officer;</li> <li>• Informational security supervision and control;</li> <li>• M&amp;A, restructuring, projects (like USD 300 mil senior notes in 2021) corporate and legal advisory and support.</li> <li>• All Claims settlement legal support (depending on the stage: personally, or with the external lawyers)</li> <li>• Sanctions compliance control</li> </ul>
April 2014 to January 2017	<p><b><i>INTERPIPE M.E FZE (Dubai, UAE)</i></b>  <i>Steel and Carbon Pipes production and sales (15-30 persons)</i></p> <p><b><i>General Manager</i></b></p> <ul style="list-style-type: none"> <li>• Day to day Company's management</li> <li>• Legal advisory and support for the Company's activities, legal risks minimizing;</li> <li>• Agreements drafting/analysis approval and signing;</li> <li>• Corporate advisory and control;</li> <li>• Corporate documents drafting/analysis;</li> <li>• Operations control;</li> <li>• Planning and control of financial, budgeting and economical activities;</li> <li>• Informational security supervision and control;</li> <li>• Disciplinary control</li> </ul> <p><b><u>Achievements:</u></b></p> <ul style="list-style-type: none"> <li>- 8 different procedures for the company's assets/activities management developed, approved with Head-Office and implemented;</li> <li>- annual savings in the administrative part of the budget: around USD 2 mil in 3 years</li> <li>- effective interaction with all State Authorities of UAE;</li> <li>- Trade Mark "INTERPIPE" registered in UAE, Saudi Arabia, Qatar.</li> <li>- participation in the organization and activities of Steel Alliance Against Counterfeiting (SAAC), as of now – members are 18 biggest world producers of steel pipes and fittings producers;</li> <li>- found out and stopped several attempts to supply counterfeited goods marked with TM "INTERPIPE" in UAE, Saudi Arabia and Egypt (total amount more than USD 2 mil);</li> <li>- successful pre-court negotiation (without external lawyers) and settlement of Genoyer (France) claim, which saved around USD 3 mil for the Company;</li> <li>- successful pre-court settlement (without external lawyers) and receiving of USD 1,2 mil of debt from Nigerian client;</li> <li>- an electronic system for all agreements' approval development and implementation;</li> <li>- an electronic system for the business trips organization, approvals and reporting developed and implemented; tickets purchases centralized</li> </ul>
September 2015 to now	<p><b><i>KLW WHEELCO S.A (Lugano, Switzerland)</i></b>  <i>Member of the Board/Board's Secretary</i></p> <ul style="list-style-type: none"> <li>• Company's legal support supervision;</li> <li>• Protection of Company's interests supervision;</li> <li>• Coordination with the external lawyers for the Court cases</li> </ul>
September 2015	<p><b><i>INTERPIPE EUROPE S.A (Lugano, Switzerland)</i></b></p>

to now	<p><b><i>Member of the Board/Board's Secretary</i></b></p> <ul style="list-style-type: none"> <li>• Company's legal support supervision;</li> <li>• Protection of Company's interests supervision;</li> <li>• Coordination with the external lawyers for the Court cases</li> </ul>
September 2015 to now	<p><b><i>NORTH AMERICAN INTERPIPE, Inc (Houston, USA)</i></b>  <b><i>Member of the Board of the Corporation/Board's Secretary</i></b></p> <ul style="list-style-type: none"> <li>• Corporation's legal support supervision;</li> <li>• Protection of Corporation's interests supervision;</li> <li>• Coordination with the external lawyers for the Court cases</li> </ul>
December 2013 to June 2014	<p><b><i>KSG AGRO S.A. (Luxemburg)</i></b>  <b><i>Member of the Board</i></b></p> <ul style="list-style-type: none"> <li>• Corporate issues supervision;</li> <li>• Legal issues supervision ;</li> <li>• Investor Relations Supervision</li> </ul>
March 2011 to March 2014	<p><b><i>KSG AGRO S.A. (Luxemburg-Kiev)</i></b>  Agricultural production and processing (100-500 persons)  <b><i>Chief Legal Advisor/Head of Investor Relations</i></b></p> <ul style="list-style-type: none"> <li>• Organization and control of the corporate and legal support of the Group's activities (12 foreign entities within 5 jurisdictions, 60-80 Ukrainian entities);</li> <li>• Full corporate and legal support and advisory for all M&amp;A deals;</li> <li>• Full corporate and legal support and advisory for loan operations with Ukrainian/European/USA banks/suppliers;</li> <li>• Drafting, approvals and registration of the corporate documents;</li> <li>• Organization of the interaction with the investors;</li> <li>• Coordination between teams of financial advisors, auditors, legal advisors and fiduciaries companies (current tasks and reports for Warsaw Stock Exchange (WSE) and Luxemburg Securities and Exchange Comission (CSSF) drafting/approvals);</li> <li>• Organization and control of the interaction with investment banks analytics;</li> <li>• Organization and control of the PR activities of the Group;</li> <li>• Organization and participation in non-deal road shows;</li> <li>• Reporting on the Group's activities and obligatory reports submission to WSE and CSSF;</li> <li>• Share price reporting to Shareholders</li> </ul> <p><b><u>Achievements:</u></b></p> <ul style="list-style-type: none"> <li>- participation in the preparation and Road show of the successful IPO of the Group on Warsaw Stock Exchange in April 2011 (Proceeds – USD 40 millions);</li> <li>- more than 20 successful M&amp;A deals closed;</li> <li>- successful closure of the loan deal with Landesbank Baden-Wurttemberg (EUR 12 000 000);</li> <li>- successful closure of the deal for supply of the pig farm complex equipment with Big Dutchman (EUR 10 000 000);</li> <li>- successful restructuring of the Group</li> </ul>
June 2007 to February 2011	<p><b><i>Innovative city development investments, ltd (Kyiv)</i></b>  Real estate investment, development and management (20-100 persons)  <b><i>Project Officer, Head of Concept development department,</i></b>  <b><i>Deputy Director for strategy and business development, Director for strategy and business development</i></b></p> <ul style="list-style-type: none"> <li>• Planning, organization, management and control of execution for: <ul style="list-style-type: none"> <li>- Choice of the land plots;</li> <li>- Analysis of the plots' best use and development possibilities;</li> </ul> </li> </ul>

	<ul style="list-style-type: none"> <li>- Marketing concept development;</li> <li>- Architectural and tenant concept development;</li> <li>- Strategic modelling and business planning of company's projects</li> <li>• Finding of possible and work with an existing tenants for shopping and entertainment centres;</li> <li>• Company's project portfolio determining;</li> <li>• Planning and budgeting of the Strategy and business development Deptment;</li> <li>• Cooperation with architects and designers;</li> <li>• Coordination of the project managers work;</li> <li>• Cooperation with suppliers, construction and service organizations;</li> <li>• Cooperation with state authorities.</li> <li>• Management of the company's trade, entertainment and office centres ( 7 objects)</li> </ul>
April 2006 to August 2007	<p><b>Management Development Institute Close Joint Stock Company (Kyiv)</b>  Real estate management (10 to 50 persons)  <b>CEO</b></p> <ul style="list-style-type: none"> <li>• Strategic planning management; real estate operations; marketing; supply; IT; logistics; financial planning and budgeting of the company; assortment portfolio formation.</li> <li>• Internal construction projects management (creation of an 18-room hotel, repairs and equipment of restaurant premises)</li> <li>• Determination of a system of cooperation with suppliers, construction and service organizations.</li> <li>• Formation of an operating enterprise for managing the hotel and the restaurant from the ground up, selection of the personnel and setting tasks.</li> <li>• Business planning, development of short-term strategic development programs intended to overcome a crisis.</li> <li>• Management of the development and introduction of employees selection, training, performance, rating and motivation standards.</li> <li>• Formation of the company's budget and control of its realization.</li> <li>• Creation and management of a leased territory development project.</li> <li>• Cooperation with state authorities.</li> </ul>
May 2005 to April 2006	<b>First Assistant to a People's Deputy of Ukraine, Kyiv</b>
June 2004 to May 2005	<p><b>PNCSIU Foundation for Ukrainian Paraolympic Sport Support, Kyiv</b>  Trade in energy carriers, investment in securities and other instruments of the stock market, financing of the paraolympic sport in Ukraine (50 persons).</p> <p><b>Deputy Director for Legal Affairs, First Deputy Director</b> (responsibilities – Legal Department, Personnel Department and Finance Department), <b>Director</b></p>
February 2004 to June 2004	<p><b>UkrSibbank Joint Stock Commercial Investment Bank, Kyiv</b>  <b>Leading Legal Adviser of the Bank Activities Legal Support Office, Legal Department of UkrSibbank Joint Stock Commercial Investment Bank</b>  Responsibilities: a legal support of the activities of subsidiaries (2 leasing companies, an insurance company, and investment and construction company) and internal projects (creation of investment funds, assets management companies and a non-governmental pension fund).</p>
2001 to 2004	<p><b>Ukrgazbank Joint Stock Bank Open Joint Stock Company, Kyiv</b>  <b>Chief Legal Adviser of the Legal Support Office, Legal Department of Ukrgazbank Joint Stock Bank Open Joint Stock Company</b></p>
2000 to 2001	<p><b>Argo Trading LLC, a Ukrainian, Belgian and Irish company, Kyiv</b>  <b>Legal Adviser of the company</b></p>
<p><b>Skills:</b></p> <ul style="list-style-type: none"> <li>• Strong leadership, managerial, negotiation and analytical skills;</li> <li>• Experience in managing a company with different activities and with up to 50 employees;</li> <li>• Project management skills;</li> <li>• Management of sales, marketing, supplies, finance and internal control;</li> </ul>	

- Cooperation with state authorities (administrations, public prosecutor's offices, tax offices and police);
- Experience in building business processes from the ground up;
- Teams work coordination;
- Result oriented

**Hobbies:**

- Travelling
- Reading
- Motorcycle riding

**Additional information:**

- Fluent English, Ukrainian, Russian languages
- 2 levels of Arabic language courses done with 98% result on the exam
- German language – reading with dictionary
- Confident PC user
- Driving license for light vehicles and motorbikes